

TANNER'S TRADE CIRCULAR



To Printers and Stationers

MAY, 1907.

R. T. TANNER & Co.

Dorset Street, Salisbury Square, London, E.C.

The Cover of this issue

is printed on

“Scrivia”
Pamphlet Cover Paper
(Azure Blue)

Supplied also in Mignonette, Nectarine,
Rose Pink, Caledonian Grey,
Primrose and Lilac,
and in two sizes, 60lbs. Double Medium,
and 46lbs. Double Crown.
(All 516 Sheets Flat).



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FINE

(WATERMARK.)

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







Dorset Street, Salisbury Square,
London, E.C.



Tanner's Trade Circular

FOR PRINTERS & STATIONERS

Published by

R. T. TANNER & Co.

Dorset Street, Salisbury Square,
London, E.C.     
39 & 40 Hutton Street, and
40, 41, 42 Primrose Hill,
Whitefriars, London, E.C.  
And at CARDIFF, PARIS and
BUENOS AIRES.    

Telephone: 17 & 854 Holborn.
Telegrams: Tanner, London. 
Cables: A.B.C. 5th Edition, 
Western Union and A 1 Code.

Exclusive Trade Circulation.

Vol. II., No. 4.

MAY, 1907.

Gratis and
Post Free.

The Papyrus Concert.

THE first Bohemian Concert given by the Papyrus Gleemen was held on Thursday evening, April 11th, in the Great Hall, Cannon Street Hotel. The Chair was taken by Alderman Sir T. Vezey Strong, J.P., supported by the Vice-Presidents, Mr. John Mackie, and Mr. W. A. Tanner. There seemed a little doubt at first in the minds of the organizers as to whether the event would prove successful or not, but all doubts were put to rest on the evening in question. The hall was packed with the members of the trade, their wives and friends, and altogether it was a most enjoyable event, and we sincerely hope that the future will see many gatherings of a similar nature. The artistes were Miss Eva Brown, H.S.R.C.M. (Soprano), Miss A. Pillivant (Contralto), Mr. Barclay Gammon (Comedian), Mr. G. C. Graddon (Tenor), Mr. Leonard Spalding ('Cellist), Mr. G. Andrews (Baritone), Mr. L. Benet (Imitations of Popular Actors, etc.), Mr. E. Iago (Bass), Mr. L. Harris (Humorist), and Mr. S. Rist (Pianist and Accompanist). The Papyrus Gleemen gave several part-songs and glees, but owing to the regrettable absence of the Conductor, Mr. F. Budge, the position was taken at the last moment by Mr. Tarr. The Chairman proposed a vote of thanks to the Papyrus Gleemen and to the other artistes, for contributing so much to the enjoyment

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Works:—MARSHGATE MILLS, STRATFORD, E.

This Circular is printed with our Jet Black Ink,
No. 144, at 2/- per lb.

of all present. A vote of thanks to the Chairman was proposed by Mr. Mackie and seconded by Mr. W. A. Tanner.

The Society, known as the Papyrus Gleemen, was founded with the object of forming a Glee Party, composed of gentlemen connected with the Paper trade in London, for the preparation and worthy production of Gleees, Part-songs, etc., at Trade Gatherings, and at Concerts for the benefit of Benevolent Institutions, etc., and further, to promote greater sociability between the members of all branches of the Trade. The inaugural meeting was held on January 10th, 1907, at St. Bride's Institute, so that no time has been lost in preparing for the first concert.

OUR MONTHLY REVIEW

No. 282. Antique Laid Paper.

THIS month we wish to draw the attention of our friends to our series of Tinted Papers for various purposes. The first is the No. 282 quality Antique Laid Paper, which is supplied in white and in six delicate and exquisite tints, in two sizes and weights, 26 lbs. Large Post, and 35 lbs. Medium. The surface has a rough mill finish, and the paper is of good, handling qualities. The tints include, in addition to white, lilac, buff, pink, blue, primrose and green, and are all of a very delicate colour so as to make them very suitable either for pamphlet covers or for programmes, etc. The price is 3½d. per lb.

* * *

No. 666. Hand-made Antique Wove Paper.

THESE papers are Hand-made, and are of a better quality than the preceding series, and the surface is rougher, making them especially suitable for all high-class work, and when a really artistic effect is required. They are supplied in white and in four very light colours, namely, mignonette, pink, blue and primrose. The No. 666 Hand-made Antique Wove paper is supplied only in 27 lbs. Large Post, the price being 10/6 per ream. By using suitably coloured inks that blend with the colours of the paper, the most agreeable and pleasing results can be obtained.

Telephone No. 10042 CENTRAL.

Are you satisfied with your
ELECTROTYPERS and STEREOTYPERS?

If you are, stick to them.

IF NOT give . . .

HUDSON & ROBINSON

(Established 1896.)

21 Camomile Street, BISHOPSGATE, E.C.,
A TRIAL.

PRICES.

Electros:	Mounted on Mahogany, per inch	...	...	...	1d.
	Unmounted	"	"	"	2d.
Stereos:	Mounted on Mahogany, per inch	...	...	...	3d.
	Unmounted	"	"	"	3d.
Minimum:	Electros	...	...	...	6d.
	Stereos	...	...	...	5d.

SPECIALITIES:—Art Electros, Type-high Stereos for Periodicals and Prospectuses, Bookbinders' Electros, Mahogany Mounting Boards, Stereo Metal, Nickel Facers.

**NEW STEREO PLATE & BASES
MOULDING APPARATUS.**

MAKE YOUR OWN FOUNDATIONS

With same Casting Box, &c., as formerly used for Plates only.

Enormous saving in outlay. Great saving of time in underlaying and re-placing of plates, in fitting up formes. No destruction of plates as caused by tacks, screws, clips, &c. (now entirely abolished). Any metal will do. No waste or depreciation of outlay. A boon to the operator. Great economy to the employer. Excellent work produced. All claimed for it guaranteed by the patentee. A certificate supplied to each purchaser of

Apparatus. To cast from moulds is simplicity and ease.

TWO PIECES TO EVERY PLATE AND NO CATCHES.

IN ORDERING BASES ONLY MENTION THE SIZE OF
THE PLATES AND WE DO THE REST.

Every device formerly known of for fixing plates abolished: the plate is immovably attached in a few seconds as soon as put on Bases, and a few seconds detaches it.

For particulars, &c. apply:—

S. PRESBURG, SOLE SELLING AGENT,

c/o Oldfield's Printing Works,

DUGDALE STREET, CAMBERWELL NEW ROAD, LONDON, S.E.

THESE papers, which have a smooth surface, have become very popular since their introduction, and are used extensively, not only for pamphlet covers, and programmes, etc., but also for note-paper and bill-heads. They are made in nine distinct shades as follows:—silurian, Caledonian grey, blue, salmon, mignonette, lilac, buff, pink and lemon, but only in one size, namely, 27 lbs. Large Post, the price being 7/11 per ream. The papers have a fine and very even surface for writing upon, and at the same time are sufficiently stout for 4 pp. circulars and pamphlets.

* * *

**"Salisbury"
Tinted
Imitation
Art Papers.**

THE "Salisbury" Imitation Art Papers are supplied in four delicate and carefully chosen tints, mignonette, primrose, blue and pink. They will be found especially useful for printing fine half-tone blocks, and for artistic and good class work of every description. They are supplied in the following weights and sizes:—30 lbs. Large Post, 60 lbs. Double Large Post, 34 lbs. Medium, and 68 lbs. Double Medium, the price being 3d. per lb. These papers have now been on the market for some time and have given the fullest satisfaction to our many customers.

* * *

DUPLEX papers are extensively used by many printers for programmes, folders, etc., and the "Salisbury" Duplex Papers. "Salisbury" series can be strongly recommended as combining a high finish with extreme delicacy of tints. They are supplied in four combinations, mignonette and pink, primrose and pink, blue and pink, salmon and pink. Not only can they be used for letterpress work, but the surface is suitable for printing half-tones, etc. They are supplied in the same weights and sizes as the "Salisbury" Imitation Art papers mentioned above, but the price is 3½d. per lb. We are at present preparing a sample book of the tinted papers mentioned above, which will also include the "Scrivia" Pamphlet Covers reviewed in a previous issue, and of which one of the tints is used for the cover of this issue of our Trade Circular. We shall be pleased to send a complete set of the samples, when ready, to any member of the trade making application for them.

* * *

The *Tribune* opened, at the Rendezvous, Bouverie Street, E.C., a Photographic Exhibition on April 29th. It remains open until May 4th. The Adhesive Dry Mounting Co., Ltd., are exhibiting, and are giving frequent demonstrations of their process, daily.

Do You Require

Any Additional Machinery?

If so

Communicate with

W. H. LOCKETT & CO.,

PRINTERS' ENGINEERS,

Dyer's Buildings, Holborn, London, E.C.

Prompt Personal Attention given to all Enquiries.

▫ ▫ PRICES—STRICTLY COMPETITIVE. ▫ ▫

SPECIALITIES:

DAWSON Summit Fine Art Wharfedale, Perceler Two-Feeder Perceler, and Ordinary . . . Wharfedale.

STAR SELF-CLAMP GUILLOTINE.

WAITE Falcon Safety Platen Press, Art Falcon, Dic Press, and Tag-Making Machinery.

▫ ▫ ▫ ▫

ELECTRICAL DRIVING.

We have completed a number of Important Contracts and are at all times ready to give advice and assistance to printers on this up-to-date method of driving.

Write for a copy of—

"NOTES ON ELECTRIC POWER FOR PRINTERS,"

Including:—Method of Driving, Type of Motor, Speed Regulation, Cost of Electric Driving, Advantages of Electric Driving, Principles of the Motor, Definitions of Electrical Terms, Care and Maintenance of Motors.



DURING the existence of the Printers' Pension Corporation, which, by the way, is said to be the greatest trade charity in the United Kingdom, £140,000 has been disbursed with an extremely low cost for working expenses, and the invested funds amount to £78,000.

* * *

It has again been proved by the Court that proofs of printed work, when ordered, must be paid for by the customer. Some people seem to imagine that proofs cost nothing to produce, and that if they do not give an order for a quantity of any particular "setting," they should not be charged with time and labour expended on the proofs.

* * *

A £5 Bank of England note and a quantity of postage stamps is said to have been found in a second-hand book, recently purchased from one of the bookstalls in Farringdon Road. Who says that value for money cannot, even nowadays, be obtained from the coster?

* * *

On June 22nd, the seventeenth Annual Dinner of the Correctors of the Press, will be held at De Keyser's Hotel, New Bridge St., E.C. The Lord Mayor, (Alderman Sir William P. Treloar) will preside.

* * *

It is reported that there are 100 printing firms in Nottingham, which employ collectively over 5,000 workpeople, with a weekly wage list amounting to over £5,000.

* * *

Messrs. W. H. Smith & Sons have secured a renewal of their bookstall and advertising contract upon the Midland Railway Company's system, for a further period of ten years. This is the first important bookstall contract which has come up for renewal since the contracts on the London & North Western and the Great Western Railways were transferred to Messrs. Wyman & Sons, Ltd.

Over 2500 are now in use,
and giving Perfect Satisfaction.

ESTABLISHED 1876

First in 1876.
Foremost in 1906.

Automatic Striker Ruling Machine.

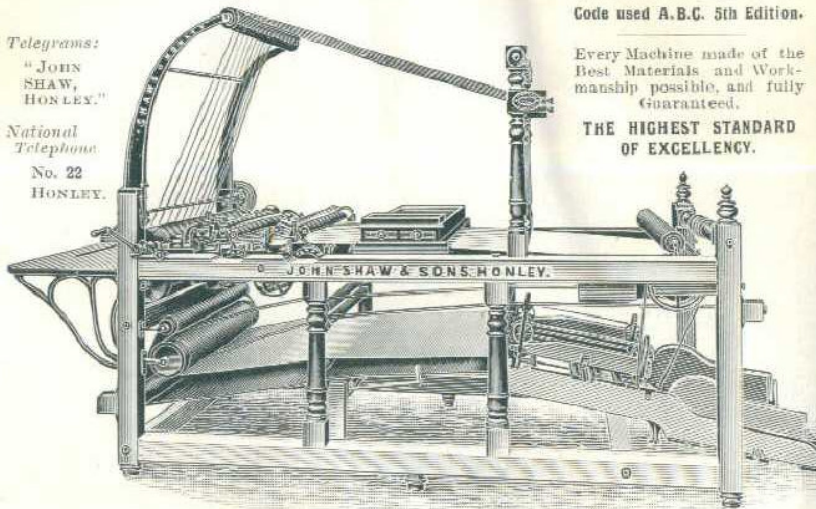
Supplied to the South African, New Zealand, Indian and Cyprus Governments,
and in all leading and Best Houses in Great Britain, Ireland and the Colonies.
One Firm alone in Great Britain using nearly 100 Machines.

Telegrams:

"JOHN
SHAW,
HONLEY."

National
Telephone:

No. 22
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Code used A.B.C. 5th Edition.

Every Machine made of the
Best Materials and Work-
manship possible, and fully
Guaranteed.

THE HIGHEST STANDARD
OF EXCELLENCY.

PRICES,
&c., of **JOHN SHAW & SONS,**

STRIKER RULING MACHINE WORKS,

▯ ▯ **HONLEY, HUDDERSFIELD,** ▯ ▯

Sole Agents for American Striker Pens.

The New "Gold Alloy Durable"
Pens. Will last a Lifetime.
Finest and best made. Prices
and Samples Free.

Machines on view at

London Agents: Hampson Bettridge & Co., 35-37, Cloth Fair, London, E.C.
West of England Agents: H. O. Strong & Co., Norfolk Works, Bristol.
Midland Agent: Chas. Stocker, Junr., 174 Edmund Street, Birmingham.

All the latest and Newest Improvements attached.

Write for Particulars of our New "Combined" Striker Machine, for Ruling
and Striking with Pens and Discs. Also of our New "Imperial" Iron Disc
Machine, for Feint Lining and Striking both sides of Sheets, with Automatic
Feeder and Layboy. Makers of all classes of the Latest and Newest
Paper Ruling Machinery.

The editor of an important daily, in Copenhagen, has been pro-
ceeded against, for slander, by the whole of the members, numbering
121, of one of the trade unions. The article was said to reflect
discredit upon the union, and the workmen claimed that as it
affected them individually, they should each have damages. The
Court found for the plaintiffs, assessing the total damages at about
£400.

* * *

According to *Chambers' Journal*, the library at the British
Museum now contains upwards of four million volumes, and is,
without doubt, the largest in the world. To accommodate this im-
mense number of books, forty-three miles of shelves are required.

* * *

From a number of experiments that have been made in Burma,
it is believed that bamboo fibre is capable of being turned into
paper pulp of excellent quality, at a price which will leave a fair
margin of profit.

* * *

It has recently been decided in the United States Circuit Court,
that any publisher has the right to use the name "Webster" in
connection with the publication of a dictionary, the copyright to
the use of the name having, it appears, expired as far back as 1889.

* * *

The first case under the Prevention of Corruption Act, (1906),
was heard at Manchester last month, when a clerk was fined 20s.,
and ordered to pay ten guineas costs, for giving a railway company's
carter a "tip" to carry goods from the premises of his employers to
another firm, at which the carter had no occasion to call on the
business of the railway company.

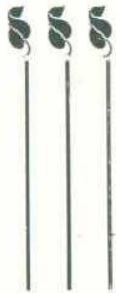
* * *

Commercial men of all shades of political opinion, and the Associ-
ated Chambers of Commerce are unanimous in their desire to see
Mr. Lloyd George's Patent Law Amendment Bill on the Statute-
book. It will certainly do something in the way of enabling
patentees to obtain fair play in this country, for during the past
three years over 20,000 British patents have been granted to
foreigners, and thousands of these have never been worked in this
country. In this way, according to Sir Joseph Lawrence, "they
act as a block to British invention, and check opportunities of
employment among our own people." If the Bill becomes law, a
patent will be granted cheaper than heretofore, and the method of

SPECIAL OFFER
OF
SUPER-CALENDERED PAPERS

.... AT AN EXCEPTIONALLY LOW PRICE

Very
Suitable
for
Half Tones.



This Offer
cannot be
Repeated.

100 Reams 24lb. Demy
200 " 25lb. "
750 " 26lb. "
150 " 34lb. "
100 " 24lb. Royal

All 480 Sheets flat.

PRICE:

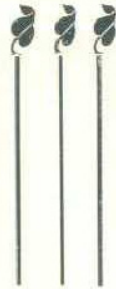
per lb. **1 $\frac{7}{8}$ d.** per lb.

Per 20 Reams

.... Cash with Order

per lb. **1 $\frac{3}{4}$ d.** per lb.

Bought from
a Mill after
Stocktaking.



Order Early
to Prevent
Disappoint-
ment.

R. T. TANNER & CO.,

Dorset Street, Salisbury Square,

Telephone:
17 and 854
Holborn.

LONDON, E.C.

Telegrams:
"Tanner,
London."

procedure will be simpler. There will also be a cheaper method for the revocation of patents. The aim is that the new law shall encourage invention, reward ingenuity, and so promote industry.

* * *

We very much regret to have to record the death of an old friend, Mr. A. H. Hance, who was for many years manager of *The Daily Chronicle*, and *Lloyd's News*. A dastardly assault was made upon him one evening, by three well-dressed men, as he was returning home from his club, and was indeed but a few yards from the door of his house in Becmead Avenue, Streatham. The ruffians knocked him down, rendering him unconscious, and stole his gold watch, rings, and every article of value in his possession. He never recovered from the attack, and passed away on April 6th, in his sixty-fourth year. The loss of Mr. Hance, who was well known in Fleet Street circles, is mourned by a wide circle of friends

* * *

The first printing press in Scotland was established at Edinburgh in 1508, and it was followed by presses at St. Andrews in 1552, at Stirling in 1571, at Aberdeen in 1622, and at Glasgow in 1638.

* * *

In our February issue we announced that the 80th Anniversary Festival of the Printers' Pension Corporation, is to be held at the Hotel Cecil, on Wednesday, May 29th. Lord Northcliffe, who will preside, is making a strenuous appeal to the trade on behalf of the Corporation. He says:—"My connection with the Press has given me intimate knowledge of the splendid work done by this Institution. It is not only economically managed, but it has this further advantage that all who participate in the benefits must have been subscribers for at least ten years. Unfortunately the drain upon the charity during the past twelve months has been greater than at any period of its history; the number of pensioners has now increased to no fewer than 378, the orphans and inmates of the almshouses reach a total of 44—the annual expenditure in benefits being not less than £6,005."

* * *

We would especially draw our readers' attention to the advertisement on p. 82 of this issue, in which we are making a special offer of super-calendered papers at an exceptionally low price. They have been purchased from a mill after stocktaking, and are very suitable for printing half-tones, etc. As will be seen, the price is 1 $\frac{7}{8}$ d. per lb. or 1 $\frac{3}{4}$ d. per lb. for orders of not less than 20 reams when cash accompanies the order.

LITHOGRAPHED Rotary and Flat Bed Machines.

62 x 42
in
One Sheet.

POSTERS.

WE are making somewhat of a speciality of these just now and you ought, if you have anything before you, to have our prices. We do the job throughout, saving you a lot of trouble, or will do any part of it as you may prefer. We have the services of experienced poster artists and printers, which ensures well-drawn and well-printed work, while the practice of the most modern methods and the use of the latest and best appliances so reduces our cost of production, that we are generally able to show great advantages, especially for large orders.

We also undertake every description of
**GENERAL LITHOGRAPHIC AND LETTERPRESS PRINTING,
 PLAIN AND IN COLOR,
 SHOW CARDS, WRAPPERS, PICTORIAL POST CARDS,
 LABELS, CATALOGUES, TRANSPARENCIES, ETC.,
 INCLUDING DESIGNING, DRAWING ON STONE
 AND PLATES,
 TRANSFER WRITING, ETC.**

We can help you with your own Printed Work too, in the way of Mounting Show Cards, Varnishing, Punching, Metal Mounting, Ruling, Perforating, Numbering, &c., &c.

We also publish a popular Series of Chromo Almanacs, Card Calendars, Monthly Leaflets and Date Blocks, Award Certificates, In Memoriam Cards, Advertising Sheets, Pictorial Show Posters, Bordered Cards, Bordered Posters, &c., &c.

ESTIMATES FREE BY RETURN. CORRESPONDENCE INVITED.

TAYLOR BROS.,
THE TRADE COLOR PRINTERS, LEEDS.

Telegrams: "ALMANAC, LEEDS."

Telephone: 461.

PRACTICAL NOTES

Is Pressure Essential?

UNDER the title, "Is Caxton's Method Best?" Mr. Daniel T. Powell, who has had a life-long experience of printing machinery of all kinds, contributes an interesting article to *The Printers' Register*. The writer draws attention to the many improvements that have been made in regard to machinery, but affirms that all the method of getting the ink on to the paper has been Caxton's. He suggests that the system of heavy impressions is all wrong, and brings forth a large amount of evidence to substantiate his claim. For instance, Mr. Powell says: "A man brought up to the ruling business knows quite well that if he wants to mark the paper he must set his pens so as to have the lightest pressure possible. Why, the very act of writing upon paper is best performed by those who merely float the pen on the surface of the paper, any pressure meaning failure, or at best poor calligraphy at a slow speed." The writer then asks, "To what end do these thoughts lead us? Surely, to pause and ask, Must we always use hard or metal surfaces to transfer ink to paper? Is it necessary to construct ponderous, massive machinery to print our newspapers, books, pictures, and commercial stationery?" Mr. Powell ventures to say that it is not, and that in a few years the whole process of printing will be altered. We shall print from a yielding, flexible surface with specially prepared ink on paper peculiarly suitable to the needs. The writer can see a machine on the rotary principle with cylinders of glass having a beautifully polished, even surface, on which are placed flexible casts or stereotypes of the matter, and light polished steel rollers to ink the casts, composition rollers only being necessary to distribute the ink. No impression cylinder will be used—the paper will just make contact with the face of the flexible cast and the ink will be transferred clearly and indelibly, and the work produced in as highly-finished a style as anything turned out to-day. The writer then draws attention to the methods employed for printing on tin, and mentions the "Orloff" machine for colour printing, in support of his theory.

AN ENTIRELY NEW LINE.

No. "220" Quality.

DOUBLE IMPERIAL 120 lb.

DARK BROWN

Price **8/6** per cwt.

EXCEPTIONAL QUALITY. FINE COLOUR.

One of the best Wrappings on the Market.

SAMPLE SHEET ON APPLICATION.

R. T. TANNER & CO., Dorset Street,
Salisbury Square, LONDON, E.C.

The *PIONEERS* of
PROCESS WORK

SIX POINTS worth the
consideration of
MASTER PRINTERS

S. A. CATTELL & SON—
Continue to Supply BLOCKS

1. Of the Best Quality
2. Deeply Etched
3. Well Finished
4. In the nicest shape
5. In the nicest shape
6. In the nicest shape

TRY THEM

S. A. CATTELL & SON

Telegrams: "PIONEERS" LONDON. Telephone: N° 2947 CENTRAL.
1, DORSET BLDGS, SALISBURY SQ, LONDON, E.C.



This machine, it will be remembered, uses a flexible surface on which to collect the transfer of the various forms in different colours, and then transfers all together to the sheet of paper. Mr. Powell points out that by this process it is quite easy to print on glass, and that lantern slides and show tablets in colours are being produced from flexible casts of half-tones, etc., which are in many cases better than the photographs themselves. If this can be satisfactorily accomplished on glass with practically no pressure, how much easier, asks the writer, must it be to print on paper?

* * *

WHITE spaces in rules and corners unsatisfactorily joined are always an eyesore, and more often than not cause the customer considerable annoyance. Some months ago we published a practical note on the joining of rules, and we find, in a recent issue of *The Practical Printer*, that another hint is given on this subject, which we publish, as it may be found useful by some of our readers. The writer of the article in question hit upon the following remedy:—"Despite infinite care, a gap persisted after locking up a forme. Rules were taken out and compared, and both sides proved to be the same length. Having some tinfoil at hand, it was folded over and over until it was slightly thicker than the gap. It was then inserted in the gap and the forme locked up; the result was perfect. The locking squeezed out the excess of material, which was then trimmed off with a sharp knife. The joint could not be seen. Owing to the success attained in the above case, the idea proved useful in another cover page containing a boxed-in title. Two of the corners proved refractory by showing hair-line gaps. Without unlocking the forme the gaps were forced slightly larger, and the tinfoil inserted and trimmed, with the result that the joins could not be seen."

* * *

Those printers who have a bindery will be interested to learn that an American inventor has patented a process for applying gold leaf. This apparatus is somewhat after the style of the pyrographic pencil used for what is commonly known as poker-work, but it is so arranged that the point can be kept at a much lower temperature than is necessary for pyrography. The gold leaf is picked up by means of a piece of paraffined paper and then transferred to the point of application with the paper uppermost. The heated iron is then passed over it with a slight pressure, and upon removal of the paper the gold leaf will be found firmly fixed to the article as desired.

MACHINE LITHO' PRINTING

FOR THE TRADE

DESIGNING
ENGRAVING
COPPER-PLATE-PRINTING
PHOTO-LITHOGRAPHY

Etc Etc

TOM BROAD

76-78 CLERKENWELL RD LONDON EC

'PHONE :-
381 HOLBORN

'WIRE :-
"LITHO LONDON"

WHAT OTHERS & ARE DOING

A COMPANY has been formed, chiefly amongst the Manchester printers, under the title of the Printing Trades and General Insurance Co., Ltd., with registered offices at 68 Atlantic Chambers, Brazenose St., Manchester. The Capital is £100,000, in £5 shares, and the Company will deal with Employers' Liability and Fire Insurance business, but particularly with the printing and newspaper trades.

* * *

Still they come! It is reported that another line-casting machine is to be placed on the English market.

* * *

One of the typefounders, we notice, is making a special offer of loaning type to printers, for short periods, at quite a nominal charge.

* * *

Messrs. Hazell, Watson and Viney, Ltd., seem to have taken a step in the right direction. They have sent two of their overseers to the United States in order that they may have an opportunity of inspecting the latest machinery and methods for letterpress printing, as employed by our American cousins.

* * *

At the last Annual General Meeting of the shareholders of Messrs. Cassell & Co., Ltd., the directors announced that although there was a profit on the year's trading of £11,206, they were unable to recommend payment of a dividend, as they considered it the better policy to nurse resources. It was pointed out that the business has been completely re-organized, and that a system has been adopted, which the directors feel confident will, in course of time, prove completely satisfactory to the shareholders.

* * *

The South African Colonies are being urged to set up their own printing works in the same way that all the Australian Colonies have done, instead of obtaining tenders from other countries. The South African Trade Union points out that this would lead to greater public economy, and greater stability for workpeople.

IF YOU RECEIVE

any orders for

MOUNTING

which you find difficult to accomplish,

LET US ASSIST YOU.

WE shall be pleased to mount a sample print, in any way required, free of charge, so as to give a practical demonstration of the advantages and capabilities of the

. Dry Mounting Process. .

No order for mounting either too small or too large for us to undertake. We are now doing work for the principal printers and publishers, with the most gratifying results.

Special Prices for Trade Work.

The Adhesive Dry Mounting Co.,

LTD.,

27, 28, FETTER LANE,
LONDON, E.C.

Works: Darnley Road, Hackney.

Telephone:
13328 Central.

Telegrams:
Accroitre, London.

"We are sure that our readers will be very well satisfied to be rid of all the mess of mounting, cockling, and other troubles."

Vide Press Opinion.

"We were much pleased with its effectiveness, and considered it had a great future."

Vide Press Opinion.

A report has been going the round of the Press to the effect that the Bible Societies of America, England and Scotland have formed themselves into a trust, with the avowed intention of stifling competition, and of raising the prices of Bibles by nearly 50 per cent. It seems to us that this will have the effect of stemming the tide of voluntary contributions to the various Bible Societies.

* * *

To give an idea of what some firms spend on advertising, the Mazawattee Tea Company, have transferred £15,000 to their advertising fund for the current year. This reminds us that the Yarmouth Corporation have voted £900, which is equivalent to a penny rate, for the purpose of advertising the town as a holiday resort throughout the present year. This will prove, no doubt, to be £900 well invested.

* * *

Referring to the articles which appeared in our last two issues as to the maintenance of prices, we see that at a recent meeting of the Melbourne Master Printers' Association, the important question of estimates and prices to be charged to the public was brought up for settlement. Reference was made to the great discrepancies occurring in the prices quoted by different firms, and to the necessity of a common basis on which to prepare estimates. According to *The Sales and Wants Advertiser*, it was resolved that the following figures be regarded as actual cost: Hand composition—2s. per hour. Machining—platen, 1s. 6d.; cylinder, up to crown, 2s. 6d.; to double crown, 3s.; quad crown, 3s. 6d.; perfecters and two-revolutions, 4s. 6d. For apprentices' time—first, second and third years, 1s. per hour; fourth, fifth, and sixth years, 1s. 6d.; seventh year, 2s. Further, that 25 per cent. be allowed for profit on labour, and 15 to 25 per cent. on paper or other material.

* * *

According to *Commercial Intelligence*, "the reduction of postal rates on magazines and trade journals to Canada is a welcome concession to reason and common sense. We have from time to time drawn attention to the pernicious matter of American origin sold in the Dominion at popular prices to the younger generation. We are glad that there will now be an opportunity for publishers in this country to counteract the influence of the American dime novel by introducing literature of a more wholesome nature and without the strong anti-British sentiment that inspires the writers of low-class American fiction."

SPECIAL CLEARANCE LINE
OF
WHITE ROYAL BOARDS.

Quality No. 550.

100 Gross 4-sheet Royal

Offered at

4/3 per gross. For 10 gross, 4/- per gross.
For 25 gross, 3/9 per gross.

Can also be supplied in Cut Cards.

Packed loose 1000s.

Large, 1/3 per 1,000. Small, 9d per 1,000.

50 Gross 5-sheet Royal

Offered at

5/3 per gross. For 10 gross, 5/- per gross.
For 25 gross, 4/9 per gross.

Also in Cut Cards.

Large, 1/5 per 1,000. Small, 11d. per 1,000.

60 Gross 6-sheet Royal

Offered at

6/3 per gross. For 10 gross, 6/- per gross.
For 25 gross, 5/9 per gross.

Also in Cut Cards.

Large, 1/8 per 1,000. Small, 1/1 per 1,000.

Samples on application to

R. T. TANNER & Co.,

(Card Department.)

Dorset Street, Salisbury Square,
LONDON, E.C.

LIST OF CLEARANCE LINES

Which we are offering, subject to intermediate sale, at
the following exceptionally Low Prices.

Sample Sheets on application to—

R. T. TANNER & Co., Dorset St., Salisbury Sq., London, E.C.

PRINTINGS.

No.	Reams.	Weight.	Size.	Sheets.	Price.
4311	30	14	Demy	480	2d.
4693	43	16	"	480	2d.
407	50	25	Double Demy	480	1¾d.
316	40	34	" "	516	1½d.
427	30	36	" "	516	1½d.
1442	40	38	Glazed	516	1½d.
4445	29	42	Antique Wove	480	2d.
4543	100	51	S/c.	480	2d.
5798	22	69	S/c.	480	2d.
291	20	86		516	1¾d.
249	90	88	Im. Art	516	2½d.
308	40	19	Double Crown	480	1¾d.
316	40	30		516	1¾d.
150	30	30	Antique Laid	480	1½d.
182	25	40	Antique Wove	516	1½d.
4382	14	42		480	2d.
4450	60	48	S/c.	480	2d.
4333	20	67		480	2d.
4235	14	21	Double Cap	480	2d.
4171	23	22	" "	480	2d.
3893	30	30	S/c.	480	2d.
3800	28	20	Royal	480	1¾d.
4014	70	24	S/c. Royal	480	1¾d.
4421	26	36	" "	480	2d.
4565	40	40		480	2d.
4118	35	45	S/c. Royal	480	2d.

CLEARANCE LINES OF ART PAPERS.

COATED ONE SIDE.

No.	Reams.	Weight.	Size.	
1448	32	25	Large Post	} 480 Sheets, Flat.
1347	4	36	" "	
1463	14	44	" "	
966	5	54	Double Cap	
1469	11	34	Demy	
1519	20	56	Double Demy	
1306	13	61	" "	
1349	2½	100	Double Crown	
1423	8	41	Royal	

Price, 2½d. per lb.

COATED TWO SIDES.

No.	Reams.	Weight.	Size.	
1421	18	24	Large Post	} 480 Sheets, Flat.
557	25	26	" "	
1372	40	27	Medium	
883	31	28	" "	
567	40	28	" "	
1387	24	29	" "	
1390	18	31	" "	
822	14	32	" "	
1396	8	32	Royal	
1427	10	34	" "	
1497	7	40	" "	} 516 Sheets, Flat.
1468	11	68	Double Demy	
1369	6	72	" "	
1520	33	72	" "	
1518	25	90	Quad Cap	
1521	13	100	" "	

Price, 2¾d. per lb.

List of Clearance Lines in BOARDS and CUT CARDS.

No.	Description.	Price.	
60 Gross	1 sided White Art Royal Boards ...	6/9 per gross.	
40 "	2 " " " " " " ...	8/- " "	
50 "	Blue Tinted Pulp, 22½ × 28½ ...	6/- " "	
8 "	Pink and Mignonette, Duplex Etching, Royal Boards ...	5/6 " "	
8 "	Pink and Blue, Duplex Etching, R. Bds.	5/6 " "	
70,000	Salmon Surface, Large Cards ...	} 1/9 per 1000	
25,000	Green " " " " ...		
40,000	Primrose " " " " ...		
30,000	Fawn " " " " ...		
40,000	Blue " " " " ...		
50,000	Crimson " " " " ...		
40,000	Pink " " " " ...		
40,000	White Collotype, Large Cards ...		1/10 per 1000.
50,000	" " Corres. ...		2/- " "
90,000	" Printers Large Cards ...		1/6 " "
40,000	" " Corres. " " ...	1/9 " "	
25,000	" " Small " " ...	1/- " "	
24,000	" Cloth-lined Double Large ...	7/6 " "	
9,000	" Cloth-centred " " ...	6/6 " "	
20,000	Round Cornered White Art Corres. ...	} 3/9 per 1000.	
25,000	" " Green " " ...		
15,000	" " Pink " " ...		
40,000	" " Primrose " " ...		
27,000	" " Blue " " ...		
15,000	Round Cornered, Gold Edged Fawn Corres.	} 4/- per 1000.	
10,000	" " " " Pink " "		
8,000	" " " " Primrose " "		
10,000	" " " " Blue " "		
17,000	" " " " Cal. Grey " "		
15,000	" " " " Ethereal " "		

Miscellaneous Advertisements.

Including Situations Vacant and Wanted; Businesses and Goods for Sale and Wanted to Purchase; Partnerships; Premises to Let and Wanted, etc.

Announcements from our customers to appear in this column are inserted free of charge, but they must be received by the 15th of the month, to appear in the following month's issue. Replies may be addressed to R. T. TANNER & Co., when they will be forwarded to Advertisers.

BOOK-FOLDING MACHINE by Salmon, Quad Crown, four folder. Practically new. Great bargain to immediate purchaser.—Address, W. A. B., c/o R. T. TANNER & Co.

FOR SALE on exceptional terms for immediate clearance; Perfacing Machine by Middleton; size of bed 48x49; in thorough working order; Price £120. Furnival's Express Platen, foolscap folio; Price £20. Gordon Platen, foolscap folio; Price £15. Quad Crown Litho Machine, with flyers, by Furnival; Price £80. Hot and Cold Rolling Machine, 42 in. rollers, by Gill; Price £60. Extra Quad Demy Double Incing Wharfedale, by Dawson; impression bed 54x42½; complete with Flyers, and two sets of Rollers. Floor space, 13 ft. x 7 ft. 8 in. Price £130. May be seen at work daily.—Apply, "Press," c/o R. T. TANNER & Co.

WAREHOUSEMAN seeks situation. Practical knowledge; 10 years with last firm. First class references.—"J.W.W.," c/o R. T. TANNER & Co.

DEMY FOLIO Platen, strong machine, 2 sets rollers (new), six chases, fitted with treadle and pulleys; what offer?—"Printer," c/o R. T. TANNER & Co.

A THOROUGHLY ESTABLISHED Litho and Letterpress Business in a large city may be obtained under exceptional circumstances for £500. Splendid chance for an up-to-date Printer.—V., c/o R. T. TANNER & Co.

YOUNG MAN seeks situation as Warehouseman and Packer; thorough knowledge of all papers.—W.P., c/o R. T. TANNER & Co.

DOUBLE DEMY, CYLINDER, flyers just been overhauled, bed runners, etc. planed; must clear for room; £50 or near offer; can be seen running.—"C.P.," R. T. TANNER & Co.

GAS ENGINE (Crossley), 5½ H.P.; tube ignition; good condition; reason for sale motor power installed; can be viewed by appointment.—Apply, "W.P.," c/o R. T. TANNER & Co.

TO LET, 8 & 9 Plough Court, Fetter Lane, London, E.C. First, second and third floors in these well-lighted, and substantially built premises; each floor contains about 1,300 square feet floor space; rent £100 per floor yearly; stone staircase; power if required.—"S. F.," c/o R. T. TANNER & Co.

ADVERTISER requires berth as Manager or Under-Manager of printing works; young and energetic; excellent references; thoroughly used to estimating, correspondence, costing, etc.; London and Provincial experience.—"C.S.J.," c/o R. T. TANNER & Co.

LETTERPRESS PRINTER, ETC., seeks change. Thorough knowledge of all branches of the trade. Good estimator. Can take entire control of small printing department. Able to buy paper, inks, etc., and price up all work. Specimens if required.—"Alpha," c/o R. T. TANNER & Co.

WAREHOUSEMAN requires situation. Good knowledge of paper. Ten years last situation.—W. J. T., c/o R. T. TANNER & Co.

SITUATION WANTED as PRINTER'S WAREHOUSEMAN, (White paper or printed matter) and Cutter; or charge of a small Folding Department; age 35; 20 years' references.—Apply, "H. A.," c/o R. T. TANNER & Co.

PRINTING & STATIONERY. Advertiser (25), seeks change; seven years' experience; good references; assistant or order clerk; moderate salary.—"Brevier," c/o R. T. TANNER & Co.

WORKS' MANAGER or Overseer of Machine Dept., desires change; salary moderate; up-to-date and energetic man; references as to organization, discipline, etc.—"Z.," c/o R. T. TANNER & Co.

PRINTER'S WAREHOUSEMAN and CUTTER. Reliable hand seeks engagement; good references.—Apply, "J.J.," c/o R. T. TANNER & Co.

CREAM LAID AND WOVE WRITINGS

8 5 4 QUALITY

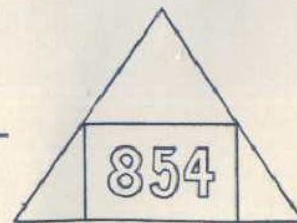


HARD SIZED PURE WHITE
SUITABLE FOR HIGH-CLASS
WORK.

STOCKED IN 18, 21, 23 and 25 lbs.
LARGE POST, 28 lbs. CREAM
LAID DOUBLE FOOLSCAP.

PRICE THREEPENCE AND
ONE-EIGHTH PER POUND,
TEN REAMS THREEPENCE
PER POUND.

ASK OUR TRAVELLERS FOR
SAMPLES.



(WATERMARK).

WE HAVE A LARGE
VARIETY OF CARDS
OF ALL DESCRIPTIONS

FANCY & EMBOSSED
CARDS AND BLANKS
SPLENDID DESIGNS

WE SHALL BE PLEASED
TO SEND YOU SAMPLE
BOOK on APPLICATION
TO OUR TRAVELLERS,
OR BY POST ❸❸❸❸❸❸❸❸

R. T. TANNER & CO.